



EXTRA! EXTRA!

News from the Liquor Liaisons

Department Of Revenue

Liquor Distribution Team

March 2002

Agency Liquor Store Owners Association Meeting

Three Liquor Distribution Team members – Mickey Carlson, Steve Swanson and Brett Wiensch – attended the Agency Liquor Store Owners Association Meeting on Monday, February 18 in Great Falls. We appreciated the opportunity to meet with you.

Here is a brief summary of the items that were discussed:

- The agent's association appointed its board of directors to serve on a joint committee with the department in addressing issues that affect how we do business together. For example, the committee's first task is to write a rule to clarify the implementation of legislation passed by the 2001 legislature relating to commission rates paid to agents in communities with more than one agency store.
- The group discussed the need to reinforce the fact that it is unlawful for liquor to be sold on credit. All liquor must be paid for at the time a licensee receives it. The department will further clarify this in a future memorandum.
- Changes in the quantities products will be re-packable in were announced and a survey was distributed to every agent for input to determine the products that should be re-packable but currently are not.

- The Liquor Distribution Team has received requests to sort the back portion of the quarterly price book (special order section) by the first three digits of the NABCA code, rather than by the middle digits. This would make the entire book uniform. The agents present at the meeting voted and the majority vote was to sort the entire book by the first three digits.

New Administrative Support Staff

The Liquor Distribution Team would like to welcome Jackie Williams. Jackie previously worked at the Red Cross where she was the Health & Safety Services Coordinator. Jackie lives in East Helena with her husband Paul and daughter Suzanne. Their son, Benjamin, is a junior at MSU.

New Assignment

The assignment of the agency franchise agreement for the Sheridan #105 agency liquor store was finalized February 25, 2002. The assignment was made from Cherie Lewis to Frank Meier and Macel Anderson. The store will relocate to 214 Ruby Road in Sheridan.

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NABCA Number and Price Changes

- Charbay Key Lime
Old # 290-41380-75
New # 290-41381-75
- Charbay Blood Orange
Old # 290-41390-75
New # 290-41391-75
- Charbay Ruby Red Grapefruit
Old # 290-41378-75
New # 290-41377-75
- Charbay Meyer Lemon
Old # 290-41386-75
New # 290-41387-75



Note: All of the Charbay Vodkas have changed from a 12 pack to a 6 pack. They have also changed price from \$35.95/ bottle to \$31.95/ bottle.

- Courvoisier VS
Old # 351-47781-05
Old Price: \$2.95/ bottle

New # 351-47780-05
New Price \$3.00/ bottle

NABCA Number Changes

- Captain Applejack 100pf
Old # 405-53606-75
New # 385-53616-75
- Crawford Scotch
Old # 102-7206-10
New # 102-7207-10



Price Changes

- 010-1176-20
House of Walker Sampler 4-pack
Now \$96.10/ 4pk
Each 4-pack comes with one red, black, gold and blue label
- 255-34339-75
Finlandia Vodka
Now \$15.95/ bottle
- 305-42852-75
Plantation Rum (Jamaican)
Now \$28.25/ bottle
- 398-62089-17
Kahlua White Russian
Now \$13.95/ bottle
- 498-87937-10
Juarez Silver Tequila
Now \$13.75/ bottle



Price Book Corrections

- 010-1419-75
House of Walker Sampler Pack
Corrected as follows:
010-1419-75
Combo Pack w/ Pike Creek & Lot 40 & Gooderham & Worts
- 101-4798-17
Cutty Sark Scotch
Corrected as follows:
February \$39.95/ bottle
March \$39.95/ bottle
April \$41.95/ bottle

New Special Order Products

- 151-18610-75
A. H. Hirsch 16 Year Bourbon
12pk/ \$69.85 bottle
- 151-18656-75
Henry McKenna Single Barrel
6pk/ \$24.90 bottle
- 151-19027-10
Jim Beam Black Label
12pk/ \$20.10 bottle
- 151-20946-75
Willie Nelson Old Whisky River
Bourbon
12pk/ \$27.50 bottle
- 190-69657-10
Dr. McGillicuddy Mentholmint
12pk/ \$13.95 bottle
- 225-29736-75
Cascade Mountain Gin
12pk/ \$23.10 bottle
- 255-34158-17
Belvedere Vodka
6pk/ \$59.25 bottle
- 290-41328-17
Burnett's Citrus Flavored Vodka
6pk/ \$14.15 bottle
- 351-901013-75
Hpnatiq Cognac
6pk/ \$42.40 bottle
- 403-64836-75
Dooley's Original Toffee Liqueur
6pk/ \$19.20 bottle
- 449-64620-75
Capel Pisco Reservado
12pk/ \$13.65 bottle
- 525-990334-75
Quinta De La Rosa Ruby Porto
12pk/ \$14.95 bottle

